



| 2019 RACK RATES – HEMINGWAYS NAIROBI | | | | |
|--------------------------------------|--------|-------------|-------------|-----------------------|
| Occupancy | Single | Double/Twin | Extra Adult | Extra Child (<12 yrs) |
| Room type | | | | |
| Deluxe Room | 575 | 770 | 300 | 190 |
| Executive Room | 625 | 900 | 345 | 215 |
| Blixen Suite | 2,000 | 2,000 | n/a | n/a |
| Hemingway Suite | 2,500 | 2,500 | n/a | n/a |

All rates are per room per night and are quoted, invoiced and payable in USD.

The rates include:

and breakfast inclusive of taxes
 Dress Check in and check out
 Porter Valet services
 Free Wi-Fi connectivity

Flat screen television
 Complimentary local newspaper for the guests
 Complimentary use of the gym, sauna, steam and outdoor pool.
 Complimentary supply of mineral water in the room

Child Policy

- A child (0-5 years) sharing with an adult stays free
- Children below 12 years in their own room – 70% of the applicable room rate

Day Room

Guaranteed Day Room Reservation - 70% of the applicable nightly rate
 Check in – 1200 HRS
 Check out – 1800 HRS

The Day Room rate includes:

- 3 course meal and a soft drink
- High speed Wi-Fi internet
- Use of the gym, sauna, steam and outdoor pool
- Use of the Residents’ Lounge
- 10% discount on Spa Treatments

Airport Transfers

1. Jomo Kenyatta International Airport USD60 per vehicle {maximum 3 pax} one way.
2. Wilson Airport USD40 per vehicle {maximum 3 pax} one way.

An extra 5% discount on Hemingways Nairobi overnight rates is applicable when clients on the same itinerary are booked with 2 minimum paying nights at Ol Seki Hemingways Mara Camp or Hemingways Watamu.



| 2019 RACK RATES – OL SEKI HEMINGWAYS MARA | | |
|--|--|----------------------|
| Regular Season: | | Total Package |
| 3 rd January 2019 to 24 th April & 1 st – 30 th June 2019 | NINA TENTS | |
| | Per Person Sharing | 575 |
| | Single Room | 650 |
| | Child 8-12 | 270 |
| | FAMILY TENTS SUITE | |
| 1 st October to 15 th November & 1 st to 19 th December 2019 | Maximum 4 Adults Or 2 adults & 3 children Rate includes Private Game Drive Vehicle and Private Chef | 2100 |
| | 24th April 2019 to 31st May 2019 OL SEKI HEMINGWAYS MARA – CLOSED | |
| 15th to 30th November 2019 OL SEKI HEMINGWAYS MARA – CLOSED | | |
| Premium Season: | | Total Package |
| July, August & September 2019 | NINA TENTS | |
| | Per Person Sharing | 760 |
| | Single Room | 925 |
| | Child 8-12 | 340 |
| | FAMILY TENTS SUITE | |
| 20 th Dec 2019 – 3 rd January 2020 | Maximum 4 Adults Or 2 adults & 3 children Rate includes Private Game Drive Vehicle and Private Chef | 2750 |

All rates are per person per night and are quoted, invoiced and payable in USD.

These rates include:

- Full board accommodation (early morning tea/coffee, breakfast, lunch, afternoon tea, dinner)
- All drinks including alcoholic beverages – (Excludes imported spirits, premiums drinks & champagne)
- 2 shared Day Game Drives in Naboisho Conservancy
- 1 shared Bush Breakfast per stay weather permitting
- 1 shared Night Game Drive per stay in Naboisho Conservancy
- Return transfers to Ol Seki Naboisho airstrip. (For transfers from/to Keekorok/Olkiombo or within the Mara Reserve, Mara Reserve Park fees and transfers charges to apply.)
- Daily Naboisho Conservancy fees
- Wi-Fi internet
- Government taxes



These rates exclude:

- Game Drive to the Mara Reserve or airstrip transfers to and from Keekorok/Ol Kiombo or within the Mara Reserve - USD 130 per person per game drive/transfer
- Bush Dinner - USD60 per person
- Extra lunch for guests on afternoon departure – USD25 per person
- Guided Bush Walks – USD40 per person
- Cultural Visits – USD25 per person per visit
- Mara Reserve entrance fees - Guests landing at Keekorok & Olkiombo airstrips are required to pay park fees upon arrival.
- Exclusive use of safari vehicle – USD350 per vehicle per day

Child Policy

We have no age restrictions for children staying in a Family Tent as they will have exclusive use of a game drive vehicle however children must be aged 8 and above to stay in a Nina tent.

2019 offers: Ol Seki Hemingways Mara

- 1) 'Book 3 nights pay 2 nights' is valid all year round excluding July & August (excludes conservancy fee of USD 116 per person for the 3rd night)
- 2) 'Book 4 nights pay 3 nights' is valid all year round including July & August (excludes conservancy fee of USD 116 per person for the 4th night)
- 3) 'Bride stays free' is valid for the Regular Season only (excludes Naboisho Conservancy fee of USD 116 for the bride per night)

These offers cannot be combined.



| RACK RATES 2019 – HEMINGWAYS WATAMU | | | | |
|---|---------------|--------------------|--------------------|-------------------|
| HIGH SEASON(5TH January 2019 – 24TH April 2019) | | | | |
| Occupancy | Single | Double/Twin | Extra Adult | Child rate |
| Room type | | | | |
| North Wing Ocean View Double/Twin | 370 | 480 | 195 | 120 |
| North Wing Deluxe Ocean View Double/Twin | 600 | 600 | n/a | n/a |
| 1 Bedroom Ocean View Apartment | 780 | 780 | n/a | n/a |
| 2 Bedroom Ocean View Apartment | 1440 | 1440 | n/a | n/a |
| 2 Bedroom Deluxe Ocean View Apartment | 1650 | 1650 | n/a | n/a |
| 4 Bedroom Ocean View Penthouse Apartment | 2,700 | 2,700 | n/a | n/a |
| REGULAR SEASON(25TH April 2019 – 20TH December 2019) | | | | |
| Occupancy | Single | Double/Twin | Extra Adult | Child rate |
| Room type | | | | |
| North Wing Ocean View Double/Twin | 250 | 320 | 130 | 80 |
| North Wing Deluxe Ocean View Double/Twin | 400 | 400 | n/a | n/a |
| 1 Bedroom Ocean View Apartment | 520 | 520 | n/a | n/a |
| 2 Bedroom Ocean View Apartment | 960 | 960 | n/a | n/a |
| 2 Bedroom Deluxe Ocean View Apartment | 1100 | 1100 | n/a | n/a |
| 4 Bedroom Ocean View Penthouse Apartment | 1,800 | 1,800 | n/a | n/a |
| PEAK SEASON (21st December 2019 -5TH January 2020) | | | | |
| Occupancy | Single | Double/Twin | Extra Adult | Child rate |
| Room type | | | | |
| North Wing Ocean View Double/Twin | 835 | 835 | 335 | 210 |
| North Wing Deluxe Ocean View Double/Twin | 915 | 915 | n/a | n/a |
| 1 Bedroom Ocean View Apartment | 1,000 | 1,000 | n/a | n/a |
| 2 Bedroom Ocean View Apartment | 2,000 | 2,000 | n/a | n/a |
| 2 Bedroom Deluxe Ocean View Apartment | 2200 | 2200 | n/a | n/a |
| 4 Bedroom Ocean View Penthouse Apartment | 4,150 | 4,150 | n/a | n/a |

All rates are per room/apartment per night and are quoted, invoiced and paid in USD

These rates include:

- Bed & Breakfast accommodation and all local taxes
- Wi-Fi in all hotel areas
- Mineral Water
- Complimentary use of the gym and tennis court

These rates exclude:

- Marine Park Fees.
- Sundowner Dhow Cruise at Mida Creek - USD60 per person excluding Marine Park fees
- Snorkeling trip on a glass bottom boat - USD15 per person excluding Marine Park fees
- Trip to Gede Ruins - USD40 per vehicle - max 4 pax; entrance fee Ksh 600/- per person
- Visit to Arabuko Sokoke Forest - USD95 per vehicle with guide, max 4 pax, entrance fee \$20 per person
- Watamu Bio-Ken Snake Park - USD30 per vehicle – max 4 pax; Ksh 700 per adult entrance fee
- Trip to Malindi town for shopping - USD60 per vehicle with guide – max 4 pax
- Beach BBQ- USD75 per person excluding Marine Park fees
- Lunch Supplement (TDH Menu) USD36 per person
- Dinner Supplement (TDH Menu) USD36 per person



- Lunch/Dinner Supplement for Children under 12 is 50% of adult meal supplement.

Child Policy

- A child (0-5 years) sharing with an adult stays free
- Children below 12 years in their own room – 70% of the applicable room rate

Airport Transfers

1. Malindi Airport USD50 per vehicle (Max 4 pax) one way
2. Moi International Airport Mombasa USD150 per vehicle/7 seater van one way